



Capability Statement For Valspar Industrial Mix

valspar®

INDUSTRIAL MIX





**DURABLE COATINGS
ENGINEERED TO LAST**

A tall yellow crane is shown against a clear blue sky. The crane's lattice boom extends diagonally upwards from the bottom left towards the top center. A hook with a cable is visible hanging from the end of the boom. The crane's base and lower sections are partially visible at the bottom of the frame.

ABOUT VALSPAR INDUSTRIAL MIX

Valspar Industrial Mix (VIM) is a leading brand of high performance, heavy duty coatings. The Valspar Industrial Mix range has been developed especially for the commercial vehicle and light industrial market.

Valspar Industrial Mix is designed to offer the ultimate mix of corrosion protection and aesthetic appeal. Products are developed to not only provide optimum corrosion protection but also exceptional gloss and colour retention ensuring your valuable assets continue to perform and look at their best for longer.

VIM systems are designed to be user-friendly across a variety of ambient conditions ensuring users get the job done faster and more cost effectively. Valspar works tirelessly to develop sustainable, long-term solutions for its customers to protect both new and existing plant equipment. Valspar's technical experts can tailor-make coating systems to suit the demands of almost any application.

Our technical experts are available to support you with your next coatings project. If you'd like to contact us, you can reach out to us using the details on the back page.

GLOBAL LEADER IN COATINGS TECHNOLOGY



ABOUT VALSPAR AUTOMOTIVE

Valspar Automotive is part of the Sherwin-Williams Company, one of the world's leading manufacturers of coatings. Valspar Automotive produces and distributes the following colour mixing systems: DeBeer Refinish®, Octoral®, House of Kolor®, Matrix®, Prospray®, Valspar Refinish® and USC®.

Valspar is a leading supplier to Original Equipment Manufacturer (OEM) clients throughout the world. Some of the most well-known names in heavy duty equipment manufacturing rely on Valspar's quality and expertise.

Valspar Automotive provides manufacturers and finishers with the coatings they need to make their products look better and last longer, while helping their operations meet productivity and sustainability goals. Their innovative solutions go beyond coatings to include knowledge, tools, equipment, supplies, and industry-leading support.

Valspar's local presence means that we are able to work close to you and your market. We turn global strength into new ideas and innovative solutions, tailored to your local and regional situation.



ENGINEERED COATING SOLUTIONS

VIM offers tailor-made coatings solutions designed to meet the needs of both the light industrial and commercial vehicle markets.

COMMERCIAL VEHICLE COATING SOLUTIONS

Throughout the world, commercial vehicles are counted on as valuable, operational, moving billboards that often serve as the front line for end customer interactions. Valspar's coatings are known for excellent colour accuracy, application efficiency, and premium appearance. VIM systems offer finishes of the highest quality meeting the strict performance and aesthetic requirements of the commercial vehicle market.

Typical applications include:

- Trucks
- Chassis & Trailers
- Coaches
- Public Transport Vehicles

LIGHT INDUSTRIAL COATING SOLUTIONS

Light industrial coating applications are wide and highly varied. Regardless of the application, excellent corrosion protection, high quality colour reproduction and gloss retention are a must. VIM excels in all aspects of protection and can be relied upon for your next industrial coatings project. A wide variety of systems are available to suit the needs for almost any project.

Typical applications include new and maintenance systems for:

- Agricultural Vehicles & Equipment
- Construction Vehicles & Equipment
- Mining Vehicles & Equipment
- General Industrial





**VERSATILE FINISHES
FOR ALL INDUSTRIES**

PRODUCT RANGE

Valspar's expertise in the industrial sector as a global supplier to leading Original Equipment Manufacturers (OEM) guarantees the quality of our products.

To meet the productivity demands of leading OEMs, Valspar has introduced rapid curing technology. This technology has been integrated into the Valspar Industrial Mix product range. In fact, the entire product range aims to reduce the production cycle by offering full Direct-to-Metal (DTM), wet-on-wet and accelerated curing systems, resulting in time and cost savings.

For a full product overview, please visit valsparindustrialmix.com.au



COATING SYSTEMS

Valspar Industrial Mix products can be used in a number of combinations, creating systems for different application environments. This ensures that no matter your job, there will always be a system to suit your needs.

EXAMPLE SYSTEMS

Production Polyurethane System

Primer	Valspar Industrial Etch
Topcoat	TB520 PU Topcoat High Gloss
Benefit of the system	Quick drying and economical. Best for small projects.

Highly Durable Polyurethane System

Primer	PB500 PU Primer DTM
Topcoat	TB510 PU Topcoat DTM High Gloss
Benefit of the system	Tintable primer helps colour match and coverage of topcoat. Suitable for larger projects.

Direct-To-Metal Polyurethane System

Topcoat	TB510 PU Topcoat DTM High Gloss
Benefit of the system	Direct to metal application, saving time and product.

COLOUR

Valspar understands the importance of colour which is why so much time and energy is invested into providing customers with the tools needed to achieve colour excellence. Valspar has a large, dedicated global team of technical colour experts. Each year thousands of new colours are developed and added to Valspar's extensive colour database. If we don't already have your individual colour on file, or if you need a special colour, we can provide fast and accurate colour turn around.

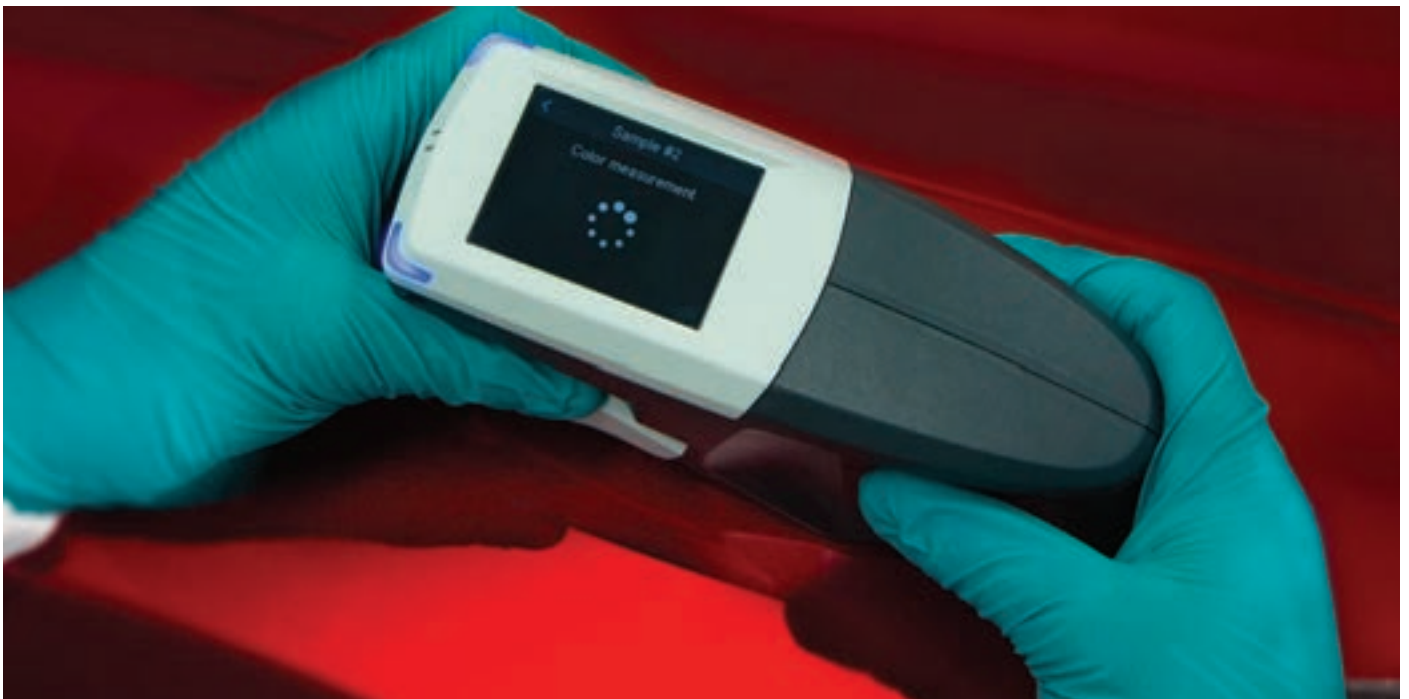
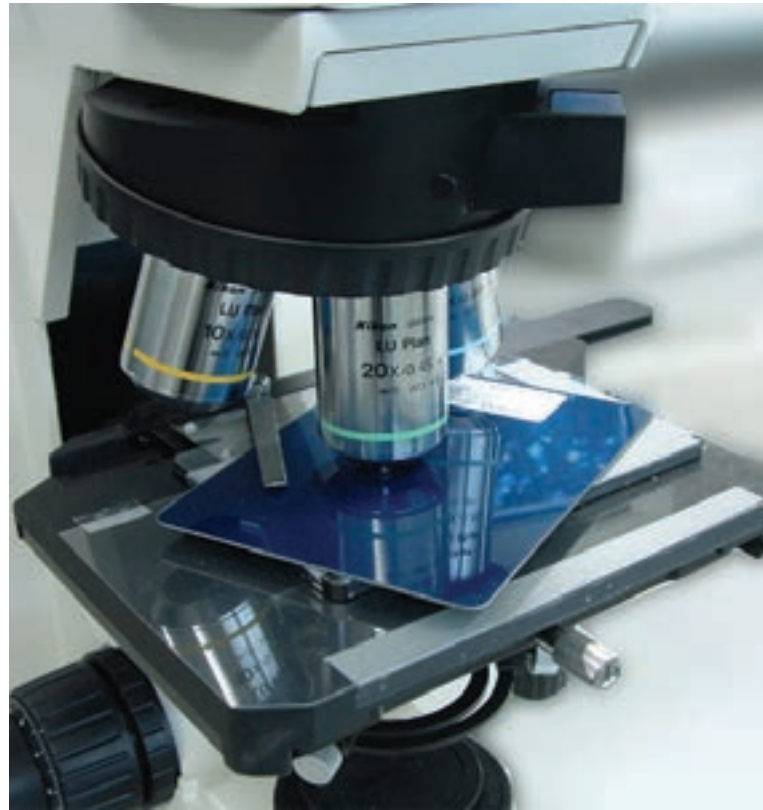
COLOUR TOOLS

ICRIS Colour Retrieval System

ICRIS is Valspar's proprietary colour retrieval software program. The software has a user-friendly interface and can be connected to the Valspar Spectrophotometer and scales.

Spectrophotometer

The Valspar Spectrophotometer is a quick and precise tool for colour matching. This time saving colour tool is easy to calibrate and is available in multiple languages. The tool measures a colour and links it to the extensive ICRIS database. Valspar's colour experts conduct ongoing research and regularly update the colour database.



RESEARCH AND DEVELOPMENT

Valspar invests millions of dollars every year into research and development. We have numerous R&D Centres of Excellence including Warrensville USA and Lelystad, The Netherlands. These laboratories are creating the most technologically advanced products in industry segments that demand coatings with great appearance and high performance. They provide interior and exterior coatings for passenger cars, commercial vehicles and custom design vehicles.

A robust testing regime is required for all automotive and industrial finishes to ensure they are meeting the exacting standards of our customers and OEMs alike. Valspar Industrial Mix meets the highest quality requirements. When it comes to aspects such as scratch resistance, stone chip sensitivity and corrosion resistance, the results meet and exceed the toughest OEM standards. We validate and test our products using methods based on industrial standards and OEM standards.





TRAINING

Valspar offers extensive training programs in all products and systems. Training can be customised and tailored to meet the needs of your staff. Training is conducted by our local technical training experts; either on-site or in one of our state-of-the-art training facilities.

Valspar is a corporate member of I-CAR and all training courses contribute towards your staff achieving platinum individual status with I-CAR.

TECHNICAL SERVICE

Valspar's reputation is built on strong customer support, before, during and after project completion. Regardless of the stage of your project, Valspar will be there to provide the required support. Such support functions include specification assistance, technical advice or after-sales service to ensure your valuable asset continues to be protected against corrosion and deterioration.

Valspar's sales and technical teams remain at your disposal to help and to assist also when the job is done. Long term business relationships are based on a high level of customer satisfaction.



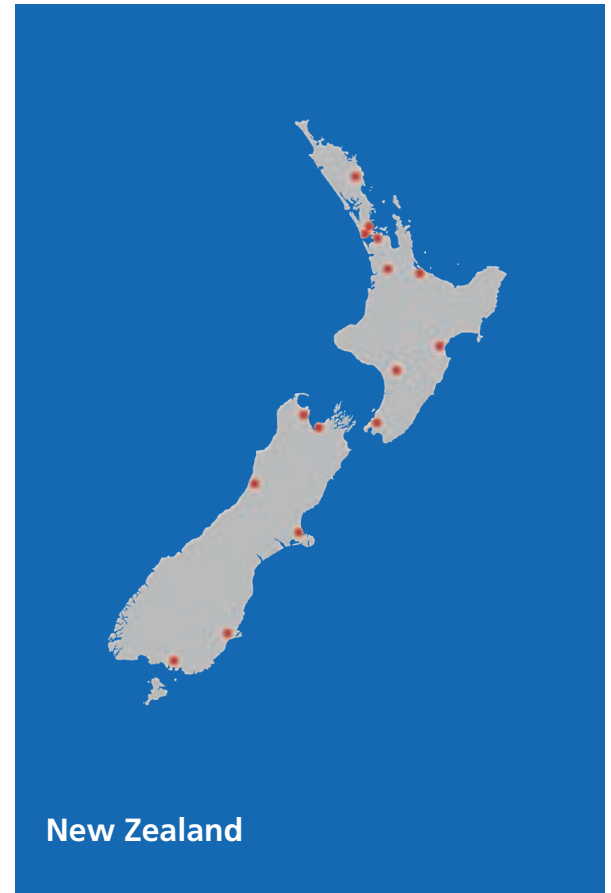


● = Manufacturing and Distribution Locations

A GLOBAL NETWORK OF MANUFACTURING AND DISTRIBUTION

Valspar Industrial Mix is supported by being part of one of the world's largest coatings companies. Valspar has access to over 130 manufacturing sites in more than 120 countries. This global supply chain supports manufacturing, sales and distribution all over the world, ensuring customers have access to the highest quality products, wherever they are, and whenever they need them.





● = Valspar Industrial Mix Distribution Location

LOCAL DISTRIBUTION AND SUPPORT YOU CAN RELY ON

The Valspar model has been built on strong partnerships with a national network of independent distribution partners. Valspar utilises their distribution network of over 40 locations across ANZ to supply, support and service our customers. Our distribution partners are an extension of the business and together provide a complete package to meet and exceed your needs.

To find your local distribution partner, please visit valsparindustrialmix.com.au.



**PROTECTION FOR YOUR
VALUABLE ASSETS**

OUR PARTNERS

We partner with hundreds of companies throughout Australia and New Zealand to provide them with high quality coatings systems. Below is a snapshot of our industry partners. The following pages showcase the wide range of systems and solutions we offer to these market segments.

- = Featured case study

AGRICULTURAL EQUIPMENT

- All Roads Transport, WA
- Barfoss Manufacturing, NSW
- Bromar Engineering, NSW
- Coastal Transport, WA
- Duraquip, WA
- Findlay Engineering, VIC
- Gason Pty Ltd, VIC
- Harris Engineering, VIC
- JN & R Engineering, VIC
- Leith Engineering, VIC
- Munro Engineering, VIC
- South East Engineering, VIC
- Tru Fab Engineering, WA

OTHER INDUSTRIES

- Aerotech Fans, VIC
- AES - Action Mining, WA
- CFCL Rail, SA
- Consolidated Mining, VIC
- Downer , SA
- Exact Mining, SA
- Flocon Engineering, VIC
- ROPS Engineering, WA
- Vacvator, NSW

COMMERCIAL VEHICLES TRUCK AND TRAILER

- Aldom Transport Engineering, SA
- All State Truck Repairs, VIC
- B & K Panels, VIC
- Barry Stoodley Trailers, SA
- Borcat Engineering, NSW
- Cesco Australia, QLD
- City Truck & Bus, VIC
- Davey Consolidated Industries, QLD
- Freightmaster Semi Trailers, SA
- Havin a Dip, TAS
- Lucar Cargo Van, VIC
- North East Isuzu Trucks, SA
- RLB Trailers, SA
- Rytrans Stock Trailer Manufacturing, QLD
- Southern Cross Transport Equipment Group, SA
- TAS Truck Refinishing, TAS
- Topstart Trailers, VIC





ALL ROADS TRANSPORT ENGINEERS

Primer: PB500 PU Primer
Topcoat: TB510 High Gloss PU Topcoat



ALL ROADS TRANSPORT ENGINEERS

Key Statistics

Location: Albany, WA

Industry: Transport

Years in business: 25+





“Since introducing Valspar into the business, we have saved thousands of dollars in paint costs in just 12 months as well as significant savings in energy, wastage and downtime.”
- Craig Lennie, Gason Marketing & QA Manager

”

GASON

Primer: PB500 PU Primer

Topcoat: TB510 High Gloss PU Topcoat



GASON

Key Statistics

Location: Ararat VIC

Industry: Agricultural Machinery

Years in business: 74

Number of employees: 120



GASON®



JN & R ENGINEERING

Primer: Valspar Industrial Etch
Topcoat: TB520 High Gloss PU Topcoat



JN & R ENGINEERING

Key Statistics

Location: Kyabram, VIC

Industry: Agricultural Machinery

Years in business: 48





LEITH ENGINEERING

Primer: FP400 Epoxy Primer
Topcoat: TB510 High Gloss PU Topcoat



LEITH ENGINEERING

Key Statistics

Location: Minyip, VIC

Industry: Agricultural Machinery

Years in business: 40





MUNRO ENGINEERS

Primer: PB500 PU Primer

Topcoat: TB510 High Gloss PU Topcoat



MUNRO ENGINEERS

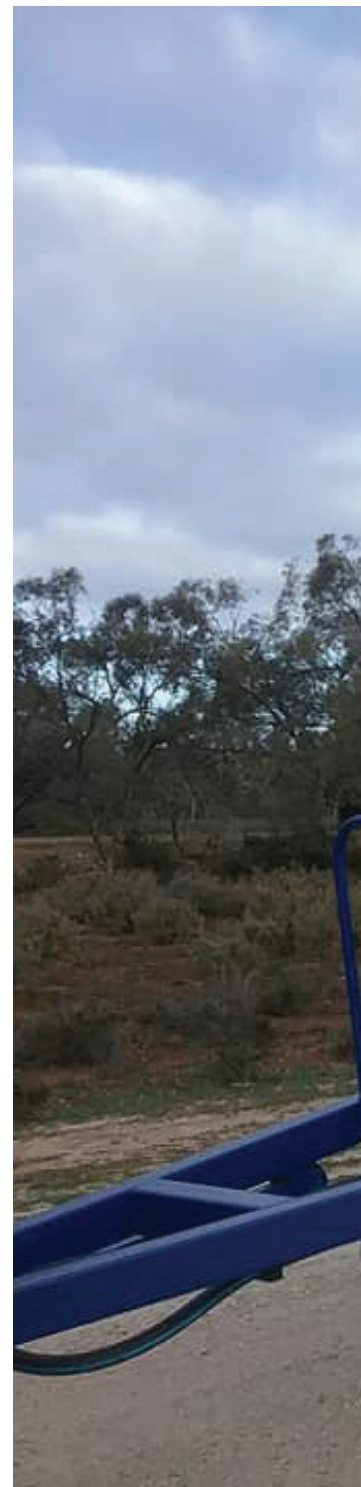
Key Statistics

Location: Ballarat, VIC

Industry: Fencing Machinery

Years in business: 100+





FREIGHTMASTER SEMI TRAILERS

Primer: PB500 PU Primer
Topcoat: TB510 High Gloss PU Topcoat



FREIGHTMASTER SEMI TRAILERS

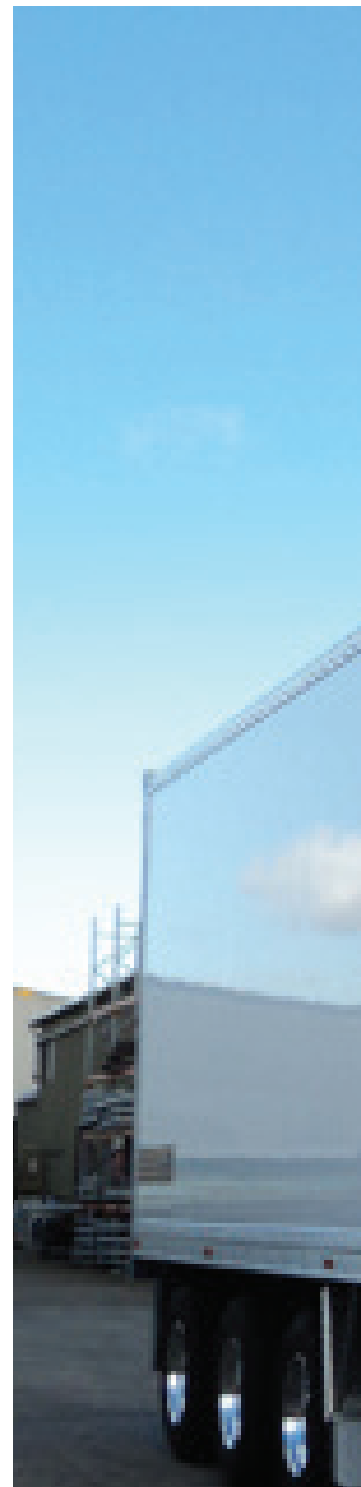
Key Statistics

Location: Burton, SA

Industry: Transport

Years in business: 35+





LUCAR CARGO VAN

Primer: PB500 PU Primer

Topcoat: TB510 High Gloss PU Topcoat



LUCAR CARGO VAN

Key Statistics

Location: Kyabram, VIC

Industry: Transport

Years in business: 50+





NORTH EAST ISUZU

Primer: Valspar Industrial Etch
Topcoat: TB520 High Gloss PU Topcoat



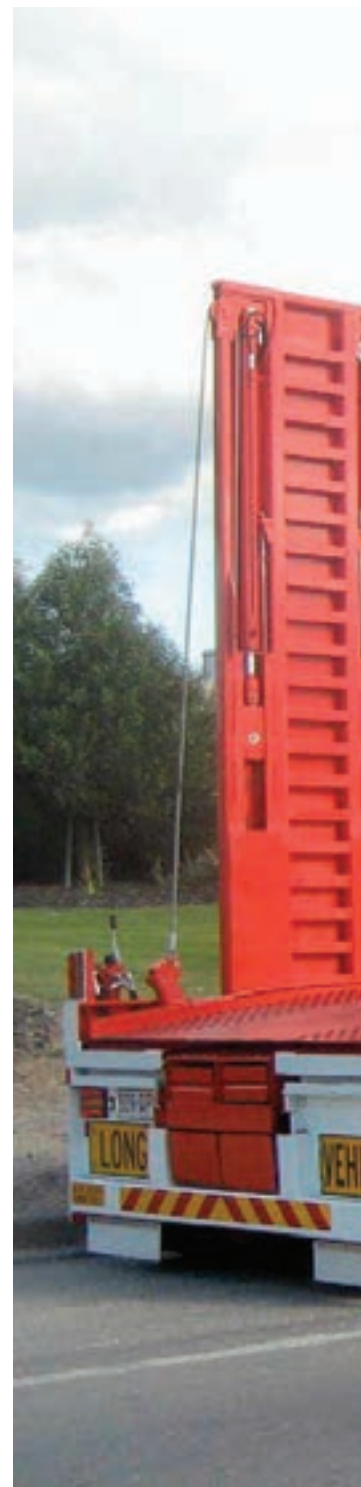
NORTH EAST ISUZU

Key Statistics

Location: Burton, SA

Industry: Commercial Vehicles

ISUZU TRUCKS



SOUTHERN CROSS TRANSPORT EQUIPMENT GROUP

Primer: PB500 PU Primer

Topcoat: TB510 High Gloss PU Topcoat



SCTEG

Key Statistics

Location: Adelaide, SA

Industry: Transport

Years in business: 45





TOPSTART TRAILERS

Primer: PB500 PU Primer

Topcoat: TB510 High Gloss PU Topcoat



TOPSTART TRAILERS

Key Statistics

Location: Dandenong South, VIC

Industry: Transport

Years in business: 28+

TopStart
TRAILERS



FLOCON ENGINEERING

Primer: Valspar Industrial Etch
Topcoat: TB520 High Gloss PU Topcoat



FLOCON ENGINEERING

Key Statistics

Location: Hallam, VIC

Industry: Road Maintenance

Years in business: 44





VACVATOR

Primer: FP500 PU Primer

Topcoat: TB510 High Gloss PU Topcoat



VACVATOR

Key Statistics

Location: Goulburn, NSW

Industry: Mining

Years in business: 15

Valspar Industrial Mix is a leading brand of high performance heavy duty coatings from Valspar Automotive, part of one of the world's leading manufacturers of coatings. Valspar Automotive produces and distributes the following colour mixing systems: Valspar Industrial Mix®, DeBeer Refinish®, Octoral®, House of Kolor®, Matrix®, Prospray®, Valspar Refinish® and USC®.

For more information on the Valspar Industrial Mix product portfolio, contact Valspar Automotive Australia or your local Valspar Industrial Mix distributor.



All product names, logos, and brands are property of their respective owners and have been used with approval.

valspar®

Valspar Automotive Australia Pty Ltd
11/8 Kerta Rd, Kincumber NSW, 2251, AUSTRALIA
P: (02) 4368 4054 E: autoinfo@valspar.com
W: valsparindustrialmix.com.au

DBNZ Coatings Ltd
6 Killarney Lane, Hamilton • NEW ZEALAND
P: (64) 7847 0944 E: info@dbnz.co.nz
W: www.dbnz.co.nz

INDUSTRIAL MIX

V1.0521 PN: 200568 (Pack of 10)